

8 PIVOTTABLE TRICKS CHEAT SHEET

4

How to:



PivotTable Tricks Video & Practice File: https://bit.ly/pivottablefile24



How to:

Home tab > Conditional Formatting > Colour Scales or Top/Bottom Rules



Cal	culated	Fields	Perforn	n custom	calculations	s directly	/ in your PivotTable
How t	o: PivotTa	ble Analy:	ze > Field	s, Items, &	Sets > Calc	ulated Fi	eld
Date	Segment	Country	Product	Units Sold	Sales	COGS	
1/1/2024	Government	Canada	Carretera	1619	32,370.00	16,185.00]
1/1/2024	Government	Germany	Carretera	1321	26,420.00	13,210.00	Keep the original data source
1/1/2024	Government	Mexico	Velo	1493	10,451.00	7,465.00	intact & minimize file size
1/1/2024	Government	France	Paseo	3945	27,338.85	19,725.00	
1/1/2024	Small Business	France	Paseo	2435	708,439.50	608,625.00	
1/1/2024	Channel Partners	Germany	VTT	2479	28,855.56	7,437.00	
1/1/2024	Government	Canada	Paseo	4251	28,566.72	21,255.00	
<mark>Row Label</mark> Amarilla Carretera Montana Paseo	s Sales 16,965,992 1 12,090,364 1 14,170,585 1 31,056,393 2	COGS Grow 4,218,692 2,7 0,686,683 1,4 2,202,547 1,9 6,424,531 4,6	ss Profit 47,300 03,681 68,038 31,862	<u>N</u> ame: Gross For <u>m</u> ula: = Sal <u>F</u> ields: Date	s Profit es - COGS		Add Delete
Velo VTT Grand Tot a	17,449,456 1 17,276,146 1 109,008,937 9	5,248,286 2,2 4,862,958 2,4 3,643,697 15,	01,170 13,188 365,240	Segment Country Product Units Sold Sales		Create an on-the-fly calculated field	
				COGS Gross Profit	Insert Fi <u>e</u> l	d	OK Close

MoM, QoQ & YoY Analysis: Compare performance to prior periods

Right-click on any cell in Sum of Sales 2 column > Select 'Show Value As' > Select 'Difference From' > Select values for 'Base Field' & 'Base Item'

Row Labels Sum of Sales Sum of Sales 2 6,607,762 6,607,762 Jan 7,297,531 Feb 7,297,531 Add the same field twice Mar 5,586,860 5,586,860 6,964,775 6,964,775 Apr Eormat Cells... 6,210,211 6,210,211 May 9,518,894 9,518,894 Jun Number Format... 8,102,920 8,102,920 Jul ð <u>R</u>efresh ✓ <u>No</u> Calculation 5,864,622 5,864,622 Aug 6,398,697 Sep 6,398,697 Delete PivotTable % of Grand Total Oct 6,411,417 6,411,417 % of Column Total Sort 5,384,214 5,384,214 Nov 8,245,777 8,245,777 Dec % of <u>R</u>ow Total X Remove "Sum of Sales 2" 82 593 681 82,593,681 Grand Total % <u>O</u>f... Rename Column > Summarize Values By

I simply

X

	📔 🖽 <u>N</u> ew Rul	e		e Average			
	🛛 🔛 <u>C</u> lear Ru	les D		Average			
More Rules Manage <u>R</u> ules			$\exists \overline{x}$ below A <u>v</u> erage				
			<u>M</u> ore Ru	ıles			
					2		
Row Labels	Amarilla	Carretera	Montana	Paseo	Velo	VTT	Grand Total
Channel Partners	230,068.50	208,405.68	192,457.56	320,494.20	120,149.52	219,765.96	1,291,341.42
Enterprise -	95,152.50	- 222,711.88	- 31,096.25	- 6,421.25	- 86,197.50	- 99,082.50	- 540,661.88
Government	2,208,301.61	975,870.58	1,126,201.02	2,836,676.70	1,667,461.95	1,242,513.36	10,057,025.22
Midmarket Small Business	56,379.50	94,105.00	77,209.05	249,802.95	68,653.38	87,889.60	634,039.48
Small Dusiness	347,703.00	340,012.00	003,200.30	1,231,309.30	431,102.30	2 412 199 42	3,525,495.50



How to:

Drill Down: See underlying 6 5 transactions behind values Row Labels 💌 Sales Ë How to: 22,830,784 Canada France 21,765,623 Double-click 21,237,462 Germany on any value 19,552,713 Mexico field in a USA 23,622,355 PivotTable 109,008,937 Grand Total

Report Pages: Automatically generate separate PivotTable reports for each filter item, such as each country or department.

Country	(All) 🔽	Country	Canada 🛛 🖵	How to:	
Row Labels 💿 💌	Sales	Row Labels 🛛 💌	Sum of Sales		
Channel Partners	1,765,466	Channel Partners	475,935	H H	
Enterprise	18,323,698	Enterprise	3,723,900	Conorato a n	
Government	46,802,088	Government	9,358,824 480,544 8,791,581 with	Generale a ne	
Midmarket	2,279,189	Midmarket		with the correstance of the second country with the correstance of the second country with the correstance of the second country of	
Small Business	39,838,496	Small Business			
Grand Total	109,008,937	Grand Total	22,830,784		

vivotTable Analyze > Options > Show Report Filter Pages

ew sheet for to be shared esponding Benefit



Left-click a row label > drag it upward or downward to reorder



TEACHING YOU CAREER TRANSFORMING SKILLS

